

Message Text

UNCLASSIFIED

PAGE 01 STATE 116562
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 PM-04 DODE-00 ACDA-10
MC-02 TRSE-00 OMB-01 CIAE-00 INR-07 NSAE-00 /042 R

DRAFTED BY COMM/BIC/OED/SIPS/JEBELK/SG

APPROVED BY EB/OCA/CM/JJREILLY

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

STATE/PM/SAS RJSLOTT(PHONE)

DOD/NAVY/OP63/RADMBYD (INFO)

ARA/ECP/COOLEY (INFO)

-----210107Z 113831 /61

P 201520Z MAY 77

FM SECSTATE WASHDC

TO AMEMBASSY BUENOS AIRES PRIORITY

UNCLAS STATE 116562

E.O. 11652: NA

TAGS: BEXP, AR

SUBJECT: PRODUCT OPPORTUNITY - PERISCOPES

1. IT IS UNDERSTOOD THAT THE GOA HAS PLACED AN ORDER FOR SIX NEW SUBMARINES WITH RHEINSTAHL IN ENDEM, WEST GERMANY.

2. KOLLMORGEN VICE PRESIDENT, KENNETH LEE, HAS ASKED STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP AT USDOC FOR ASSISTANCE IN THEIR EFFORT TO SELL PERISCOPES FOR THIS REQUIREMENT.

3. LEE PLANS TO MAKE PRESENTATION TO GOA OFFICIALS ON MAY 26, AFTER ENGLISH AND GERMAN FIRMS MAKE THEIR PRESENTATIONS ON PRECEDING DAYS. SELECTION OF THE PERISCOPE IS EXPECTED TO BE MADE IN THE NEXT FEW MONTHS.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 116562

4. REQUEST EMBASSY CONTINUE ASSISTANCE TO KOLLMORGEN AS HAS DONE SO WELL IN THE PAST. KOLLMORGEN IS SOLE U.S. SOURCE IN COMPETITION WITH BARR AND STRAUD (ENGLISH) AND ZEISS (GERMAN). THIS IS A MARKET POTENTIAL IN THE ORDER OF SEVEN MILLION DOLLARS. CHRISTOPHER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 20-May-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE116562
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/JEBELK/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770181-0027
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770533/aaaabcvo.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: aa03c68c-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2429250
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - PERISCOPES
TAGS: BEXP, AR
To: BUENOS AIRES
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/aa03c68c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009